



TRAVERSE Products and Services

*Everything You Need to Run Your Business-
from One Vendor*

Open Systems is a single source provider of powerful accounting and finance solutions for small and mid-market customers. Throughout its 25+ years, Open Systems has partnered with thousands of independent resellers, consultants and developers in order to deliver solutions to over 250,000 small, growing and mid-market software users. From core accounting and finance to manufacturing and eBusiness, Open Systems has products and services to meet your business needs. Regardless of your company size, industry sector or current market conditions, we can help you.

Small and Mid-size Businesses - Companies with smaller user groups need a solution that provides excellent performance and is easily customizable. TRAVERSE Business Edition meets this need with integrated accounting, distribution and reporting applications as well as a number of featured vertical applications.

Growing Mid-size Businesses - TRAVERSE Enterprise Edition and TRAVERSE eBusiness Solutions offer full-featured applications for accounting, distribution, manufacturing and eBusiness as well as a number of featured vertical applications. These solutions are an excellent choice for growing mid-size companies who need increased performance, system scalability, and true remote access to critical corporate data.



TRAVERSE Business Edition

Developed using 100% Microsoft technology, TRAVERSE features excellent performance and complete integration with Microsoft BackOffice products. Customization is easy and economical since Visual Basic for Applications source code is available for the entire suite of accounting modules. TRAVERSE Small Business Edition is designed for the entry-level market (1 to 3 users). TRAVERSE Business Edition is designed for companies that have up to 12 users. This version of TRAVERSE utilizes the SQL Server Desktop (or MSDE). It includes accounting and distribution applications as well as reporting capabilities.

TRAVERSE Enterprise Edition

TRAVERSE Enterprise Edition is a client/server solution developed with a SQL Server back end. It is designed for companies who need an unlimited amount of users. The SQL Server database can handle over 4000 concurrent users, generating up to 18 million database queries per day. It is an outstanding ERP software choice for growing mid-size companies using a Microsoft platform and includes accounting, distribution and advanced reporting applications as well as additional applications for vertical industries.

TRAVERSE eBusiness Solutions

Access your business information any time, anywhere with TRAVERSE eBusiness Solutions. You can streamline key business processes with TRAVERSE accounting applications, allowing you to maximize efficiency and making it easier for you to do business with your customers, vendors and partners. TRAVERSE eBusiness applications require TRAVERSE Accounting Software. Applications include:

eManager - required with all eBusiness applications, eManager handles the overall security and administrative services, which include menu access and new user setup for all eBusiness applications.

eSales Rep - your sales reps can access vital customer information, place orders, and do advanced inventory searches online from any location: home, office, hotel, customer site, etc.

eCustomer Inquiry - empowers your customers to look up their specific TRAVERSE account information online.

eCustomer Order - cut costs and tighten your partnership with your customers. eCustomer Order gives them the ability to place orders online, do inventory searches, create a pending order, and view the status of open orders.

Customized eBusiness Solutions are also available, including **Business-to-Business (B2B)**, **Business-to-Consumer (B2C)**, and three **Customer Relationship Management (CRM)** applications:

Marketing

Sales

Customer Service

Products

Accounting

General Ledger

- 30-character account masks
- 7 user-defined segments

Accounts Receivable

- user-definable aging periods
- two-way split commissions

Accounts Payable

- invoice entry in base/vendor currency
- recurring entries

Payroll

- unlimited user-definable deductions per company
- taxable/nontaxable earnings codes

Direct Deposit

- process multiple checks per employee in one Direct Deposit run
- print checks and then print Direct Deposit vouchers for the checks being deposited

Bank Reconciliation

- void any check after it has been posted
- clear/tag a range of transactions on from/thru criteria

Fixed Assets

- forecasting tools
- four depreciation books

Distribution

Inventory

- multiple warehouse capabilities
- unit conversions

Sales Order

- convert quotes to live orders
- plain paper or preprinted picking slip formats

Purchase Order

- ship-to date for each line item/order
- automatic requisition generation

Bill of Materials/Kitting

- define, build and sell "kitted" inventory items
- mix and match related assemblies into a single kit

Manufacturing

Bills of Material

- multiple routing definition
- mixed unit of measure

Routing and Resources

- flexible costing algorithms
- unique overhead methods for each work center

Production

- extensive variance reporting
- edit production orders in a drilldown manner via the visual editor

Materials Requirements Planning

- bucket-less reporting and standard MRP reporting
- simple, straightforward Master Scheduling

Reporting

Advanced Financial Analyst

- automated financial reports in Microsoft Excel
- graphs and pivot tables

Advanced Information Analyst

- extract and view data from different points of view
- decomposition tool lets you easily view relationships

Vertical Applications

Retail Point of Sale

- prints invoices and/or receipts
- password protected price change

Not for Profit

- export/import budgets from Microsoft Excel
- encumbrance application

Service Director

- quick work order entry and scheduling
- work order command center concept

Project Costing

- four different screen types for projects, phases and tasks
- actual project-to-date cost information compared to estimates

eBusiness Solutions

eShopping Cart

eSales

eCustomer Inquiry

eCustomer Order

eProject Costing

eManager

Services

Training

Internet Classes
On Site Classes
Classroom-style
Teletraining

Consulting

Report Creation
Training
Programming
Data Conversion
Web Development

Customer

Relationship Management (CRM)

Marketing

- Campaign Management
- Event, Lead and Opportunity Control
- Marketing Knowledge Base
- Flexible Target Profiling Options

Sales

- Contact and Opportunity Management
- Product Catalog
- Lead Assignment and Profiling
- Sales Analysis and Reporting

Customer Service

- Issue/Inquiry Recording

Professional Services

Project Management
Business Consulting
Web Consulting
Security Consulting

Hosting

Fully Managed Service
Application Hosting
Subscription Pricing

Customer Support

Incidence Basis
Annual Contracts
Product Upgrades

The logo for TRAVVERSE, featuring the word "TRAVERSE" in a bold, serif font with a stylized swoosh underline.

**For more information on TRAVVERSE, call
Open Systems at 1-800-328-2276, send an
email to info@osas.com, or visit our
website at www.osas.com.**

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